## Message Text

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INFO OCT-01 ISO-00 SP-02 USIA-06 AID-05 EB-08 NSC-05 TRSE-00 SS-15 STR-07 OMB-01 CEA-01 L-03 CIAE-00 DODE-00 INR-10 NSAE-00 PA-01 DOTE-00 H-01 ITC-01 (077 W)

-----001601 261534Z /41

PR 261454Z MAR 78

FM AMEMBASSY AMMAN

TO AMEMBASSY ABU DHABI PRIORITY

INFO AMEMBASSY ATHENS

AMCONSUL ALEXANDRIA

USINT BAGHDAD

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMEMBASSY DHAHRAN

AMEMBASSY DOHA

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

AMEMBASSY SANA

AMEMBASSY TRIPOLI

SECSTATE WASHDC 5551

USDOC WASHDC

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ATHENS FOR RTDO

E.O. 11652: N/A TAGS: ETRD. JO

SUBJECT: JORDANIAN BOYCOTT PRACTICES

REF: A) ABU DHABI 800, B) AMMAN 2707

1. FOR SOME TIME EMBASSY HAS BEEN AWARE THAT LOCAL LIMITED OFFICIAL USE

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BANKING COMMUNITY HAS COLLECTIVELY AND INDIVIDUALLY CONSIDERED CHANGES IN BOYCOTT LANGUAGE USED IN LETTERS OF CREDIT. RECENTLY, ARAB BANK, BY FAR LARGEST BANK OPERATING IN JORDAN, HAS COMPLETELY ELIMINATED NEGATIVE LANGUAGE IN REQUIRED STATEMENT OF ORIGIN AND HAS RESTRICTED SHIPPING LANGUAGE REQUIREMENT TO STATEMENT THAT "GOODS ARE SHIPPED ON NON-ISRAELI

STEAMER AND NOT CALLING ON ISRAELI PORTS." MOST, IF NOT ALL, OTHER COMMERCIAL BANKS HAVE LIKEWISE MODIFIED LANGUAGE OF THEIR STANDARD L/C APPLICATION FORMS. THERE REMAIN SMALL NUMBER OF CASES IN WHICH ADDITIONAL BOYCOTT LANGUAGE (RE NON-BLACKLISTED SHIPS AND NEGATIVE CERTIFICATIONS OR ORIGIN,) HAS BEEN ADDED TO APPLICATIONS FOR LETTERS OF CREDIT BY A STAMP: -- REASON FOR THIS IS NOT ENTIRELY CLEAR TO US, BUT WE SUSPECT THIS STAMP MAY BE ADDED AT INSTANCE OF LOCAL IMPORTER RATHER THAN BANK OPENING LETTER OF CREDIT.

- 2. WHILE BOYCOTT LANGUAGE NOT ACCEPTABLE UNDER EAA HAS BEEN ALMOST ENTIRELY ELIMINATED FROM L/C LANGUAGE IN JORDAN, NIETHER CENTRAL BANK NOR MINISTRY OF FINANCE HAS ISSUED INSTRUCTION PERMITTING OR DIRECTING THIS CHANGE IN PROCEDURE. IT IS MERELY UNDERSTOOD THAT L/C LANGUAGE NOW WIDELY IN USE WILL BE TOLERATED BY GOJ AUTHORITIES. AT SAME TIME, WE ARE TOLD, LOCAL BOYCOTT OFFICE REMAINS, PUBLICLY IF QUIETLY, ADAMANT THAT PREVIOUS BOYCOTT LANGUAGE MUST BE USED. OUR JUDGMENT IS THAT (PRAGMATIC) JORDANIANS ARE ACTING PRAGMATICALLY.
- 3. WE HAVE LEARNED THAT IN COURSE OF WRESTLING WITH PROBLEM OF BOYCOTT LANGUAGE IN L/C'S, ONE PROMINENT BANKER, WITH SOME SUPPORT FROM OTHERS, LIMITED OFFICIAL USE

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HAS OBTAINED PROMISE FROM LOCAL BOYCOTT OFFICER
TO HAVE MATTER OF SHIPPING LANGUAGE INSCRIBED ON
AGENDA FOR NEXT BOYCOTT LIAISON OFFICERS' MEETING.
APPARENTLY, SIMILAR COMMITMENT REGARDING CERTIFICATION
OF ORIGIN WAS NOT SOUGHT OR RECEIVED.
SUDDARTH

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NNN

## Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED Concepts: POLICIES, BOYCOTTS

Control Number: n/a Copy: SINGLE Draft Date: 26 mar 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 20 Mar 2014 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978AMMAN02789
Document Source: COP

**Document Unique ID: 00** Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

**Expiration:** Format: TEL

Film Number: D780132-0454

From: AMMAN

Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1978/newtext/t19780324/aaaaauar.tel

Line Count: 100 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: decd12bd-c288-dd11-92da-001cc4696bcc

Office: ACTION NEA

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE Previous Handling Restrictions: n/a Reference: 78 ABU DHABI 800, 78 AMMAN 2707

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 05 may 2005 Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: N/A Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 3200794 Secure: OPEN Status: NATIVE

Subject: JORDANIAN BOYCOTT PRACTICES

TAGS: ETRD, JO To: ABU DHABI Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/decd12bd-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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